Gimbel Demonstration in Value-Giv

Tomorrow—Saturday

Last day of the

Hardman Autotone Club

It was a positive privilege to be able to offer to musicloving Philadelphia - a city that has a warm place in its heart for The Hardman Piano - this, "the world's perfect player-piano," at big concessions in price.

We were enabled to make this offer by taking the factory's entire stock of two beautiful case styles-

Hardman Autotone, Style A, \$665

An actual saving of \$157.50. Terms of payment at the rate of \$3.50 weekly-no interest being charged.

Hardman Autotone, Style B, \$775

An actual saving of \$210. Payments without interest at the rate of \$4 weekly.

We call this co-operative piano business-our buying a large number with savings incident to such deals, and sharing our own profit because we can afford to, in the interest of very big selling-we call these large plans 'Gimbel Clubs"-and the club feature also includes life insurance to cover the debt. So, no head of a family need hesitate to secure a really elegant instrument, for, things going along, the payments amount to mere bagatelle. If the bread-winner is called away, his loved ones have no debt to worry them. It is canceled-and not a penny to pay. The instrument is theirs.

This club ends Saturday.

—Gimbels, "Hardman Hall," Seventh floor.

2,000 New Waists

15 Attractive Styles

All-white. White with stripes of color. White with big collars of color. White-just color-touched. Sports styles to double-frills.

Just One Example of Tomorrow's Waist Sale

-First floor, The Thoroughfare, and Salons of Dress, Third floor.

Prices are being driven outrageously high—even though there is less surplus in manufactured lines and in materials. Why should the public be continually exploited? It is right that prices should be some higher—here and there considerably higher, but when one sees how costs are being figured the question arises-

Why seek a life-time of profit on a few sales?

But "talk" doesn't get you anywhere. So, let us back our statements by a real

Men's Spring Suits, \$15 And Spring Overcoats, \$15

Fine lines—ample choice—full range of sizes; yes, quite ample lots of large sizes. And every garment is all wool and the seams are sewed with silk. The colors are guaranteed.

Fabrics: Good worsteds-the spring fancies and plain blues and grays and black. And cassimeres-smooth or "velour" finish. And tweeds and cheviots.

The Suits are in all the favored models-single- and double-breasted; belter and sport, and Norfolk tweeds.

The Overcoats-Oxford and black in Chesterfield style, quarter lined with silk; "overcoats without weight" (Knitted fabric); tweeds and cheviots (full back) and belter-back overcoats. About eighty Studd & Millington London-made overcoats are included. And gabardines and rain-proofed coats. Also Mackintoshes-tan and gray; woven plaid back or lined.

This group of Overcoats and Suits at \$15 is prepared with all the care and thoroughness of the organization. We couldn't have planned better if this feature were our

Take this for answer to the cry of high prices!-suits and overcoats offered no better values in any low-price year.

Ready! Splendidly ready! And as is coming to be the usual thing-Gimbels lead in Value-Giving. -Gimbels, Second floor, Ninth Street

Boys' Newest Spring Suits

\$8.75 Many With Extra Pair of Trousers

Of finest mixed woolens; in predominating color tones of gray, brown and tan. Many, many models to choose from, some with inverted yokes, back and front, others yoke back or plain. All have the "pinch" back. Large pockets a feature. Both pairs of trousers are lined throughout—which adds mightily to service of the suits. In sizes 7 to 18 years.

How proud is the youth of his first long trouser suit. These at \$15 are in distinctive snappy models that retain the spirit of youth. Of gray back," three-piece belt models. For ages 7 to 18 cheviot. "Pinched" back, slant pockets. For ages | years. 16 to 21 years.

-Gimbels, Boys' Clothing, Third floor,



Easter Attire for Misses

Suits, Coats and Dresses in

Fascinating Sports or Dress Models

Never were fashions and prices so appealing! The sports tendency is

Sports and Dress Suits at \$15, \$19.75, \$25, \$27.50 Up to Royal Models at \$65

The modified "peg" or "barrel" skirt a feature; and deep pockets sometimes where you least expect. Bright colors as well as the subdued shades. Misses' Sport, Dress or Motor Coats

at \$10, \$15, \$19.75 up to \$37.50 Of checks, serge, velour, poplin and gabardine. The new collars, pockets

Clever Serge or Silk Dresses

at \$10.95, \$15, \$16.75 to \$45
Straight lines predominate. Models for wear anywhere, any time. Girls' White Dresses for Confirmation

At \$5.95, \$10, \$18.75 and \$19.75 Of fine organdie, batiste, net and white taffeta in simulated Empire waist and "jacket" models. Lace and tucks are charmingly combined.

For ages 12, 14 and 16 years.

Beautiful silk dresses for young girls, in the new bright colors at Girls' Spring Coats at \$5.95, \$7.50, \$8.95, \$10 to \$25, in sports and dress —Gimbels, Salons of Dress, Third floor.

"High" Colors in These Women's New

Fiber Silk Sweaters

Five very fetching models. In the new blues, gold, green and rose

The Price \$13.50 Mostly with deep sailor collars, two pockets and sash with tasseled ends. Some in "black" designs in two-tone colorings. The new Heatherbloom mixtures also shown.

—Gimbels, First floor.

"Crepy" Crepe

Collars Women Are Winsome

and some Georgette crepe collars not so "crepy." All are lace trimmed. At \$1.50 are Collars with deep back,

embroidered Georgette crepe.

At \$2 are Collars, embroidered bor-der and insert of Filet lace above, and edged in Filet lace.

—Gimbels, Neckwear Store,

Bring the Children to an Opening of "Child Style" Millinery



liundreds of the prettiest hats-both little and big-that ever framed childish faces. Some of the kinds are

Bangkok Hats at \$7.95 to \$10 | Peanit Hats at Leghorn Hats at\$3.95 to \$4.95 Milan Hats at \$2.95 to \$10.50 Milan Hemp Hats at ... \$1.50 to \$2.95

Wenchow Hats at \$3.95 to \$7.95
Panama Hats at \$2.50 to \$5.95
Tuscan Hats at \$3.50
Ribbon Hats at \$4.95 to \$10.50 Ribbon Hats at\$4.95 to \$10.50 Hand-made Hats-of all the fashion able braids at...... \$4.95 to \$12 —Gimbels, Third floor.

Yes, even the new colors-even the most popular

Women's Suits at \$15.75 & \$20

though, because of present conditions, most stores are finding it hard enough to get anything to sell at those prices.

Such Colors As-

French rose, Apple green, Gold, Mustard, Field tan, Clay tan, Brown, Black, Navy blue.

Materials are: Novelty materials, hairlines, men's suitings, wool poplins

Belted and Semi-Tailleur Styles made with the same thorough care as characterizes the higher-priced suits

And It's an Open Secret That Gimbel Suits Need Less Alteration Than Others

Usually we've but to turn the hem to her favorite length.

No charge for that—or any other pin fitting.
—Salons of Dress, Third floor.

Last Day to Share February Furniture Sale Prices

You know the "extension period" of the Gimbel February Furniture Sale ends tomorrow night. Be sure to be among the fortunate to share such unusual savings.

Hundreds of "Odds" and "Samples" at Savings Averaging 50% to 60% \$84 Three-Piece Reed Suite at \$44— Sofa, arm-chair and rocker, white \$300 Dining Room Suite at \$150

\$100 Three-Piece Reed Suite at \$50 - Davenport 6 feet long, large arm-chair and rocker, natural reed, loose

\$115 Bureau and Chiffonnier for \$75 -Mahogany, extra large size, dull fin ish, brass handles.

\$325 Bureau, Chiffonnier and Toilet Table for \$160-Circassian walnut; inlaid lines, Sheraton design.

\$165 Bureau and Bedstead for \$75-Circassian walnut, Heppelwhite design, full size. \$164 Two-Piece Suite at \$82-Day

enport and arm chair to match; solid mahogany frames, covered in blue \$220 Two-Piece Suite at \$110-Luxurious davenport and arm-chair;

solid mahogany frames, Adam design, in blue or mulberry velour. \$250 Three-piece Suite at \$100-Large sofa, arm-chair and rocker,

solid mahogany frames, Adam de-sign, covered in blue silk velour. \$340 Three-piece Turkish Suite at \$170-Large winged davenport, armchair and rocker to match, spring pillow backs and spring arms, covered

in mulberry velour. \$450 Diming-Room Suite at \$200

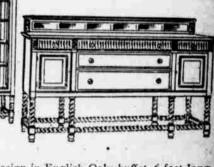
—Four-piece Gothic design, English oak, buffet 6 feet long, 54 inch top ex-

tension table. \$400 Dining-Room Suite (four pieces) at \$150—Cromwell design, buffet 6 feet long, quartered oak, Old English finish.

Tables at \$25 to \$50 Extension Tables, Colonial and Adam design; mahogany finish; 54-Inch top; 8 feet extension.

\$50 to \$100 Odd Extension





As illustrated; Charles Second design in English Oak; buffet, 6 feet long, nch top extension table.

Hundred Odd Chamber Pieces

\$50 to \$90 Bureaus, Oak, Mahogany and Walnut, At \$25 to \$45 each \$30 to \$50 Bureaus,

Birdseye Maple, Mahogany and Walnut, At \$15 and \$25 each

\$550 Chamber Suite at \$200-Four pieces, Circassian Walnut, Colonial design, very large and massive. \$450 Walnut Suite at \$225-Six

pleces, Adam design, cane insert panels, twin bedsteads. \$450 Walnut Suite at \$175 - Five pieces, Louis 15th design, twin bed-

steads.

\$350 White Enameled Suite at \$150 Six pieces, twin bedsteads. \$125 "Ivory-Color" Suite at \$60-Four pieces, Adam design, full size \$1200 Nine-Piece Library Suite at \$600 — Davenport, four arm-chairs, one side chair, one bench, library table and desk, solid mahogany, carved frames, Louis Fifteenth design, all hair filled, down cush-

\$120 Morocco Sofas at \$50-English over-stuffed: covered in Morocco leather, high spring backs, spring edges, loose cushions and spring arms, covered in green or brown Morocco

Odd Dining-Room Chairs Oak and mahogany-with and without arms; not more than one or two chairs of a design, at \$3 each, regular-ly \$6 to \$12.50.

\$50 to \$85 China Closets in Mahogany, Different Designs, Special at \$20 each — Only Fifty!

-Gimbels, Sixth and Seyenth floors.

\$24 Seamless Tapestry Brussels Rugs, 9x12, at \$15.75 Specials in Other Stocks Subway Store Sale of Rugs • \$22.50 Velvet Rugs, 9x11, at \$14.75

\$60,000 Worth of Standard-made Rugs to Sell for \$38,000

Slight weaving defects, that's all-but hardly noticeable. \$16.50 Tapestry Brussels, 9x12 ft., at \$8.25—one good Oriental pattern.
Sanford's seamless Axminster—6x9 ft., at \$14.75, regularly \$20. 8 ft. 3x10 ft. 6, at \$22.75, regularly \$35.
9x12 ft., at \$24.50, regularly \$36.

\$22.50 Axminuter, 7 ft. 6 x 9 ft., Seamless Velvet— 8 ft. 3 x 10 ft 6, regularly \$27.50, \$19.75.

Small-size Rugs, at greatly reduced prices in this sale-27x54 in., at \$1.95, regularly

36x70 in., at \$3.50, regularly \$5.50. 4 ft. 6 in x 6 ft. 6, at \$7.50, regularly \$10.50.

-Gimbels, Subway Store.

Trousers, at \$12.50 The newest pinched-back—also the belted models in cheviots, homespuns and cassimeres. Sizes com 33 to 38.

—Gimbels, Subway Store.

Women's \$4 to \$6 High Lace Boots at \$2.95 "Smart" gray kid, natent-leather and Cuban heels; sizes 21/2 to 7.

Men's Spring Shoes at \$3.50 Welted oak soles; four styles; narrow English lasts, straight lasts; broad and medium round toes; patent and dull leathers; all sizes,

Boys' Norfolk Suits at \$5.65 \$5.65 for Norfolk Suits with extra 7 to 17 years.

—Gimbels, Subway Store.

Young Men's \$15 to \$16.50 New Spring Suits, With Extra Pair of



Women's and Misses' Spring Suits at \$14.90

Many samples are in the lot. Coats are lined in peau de cygne and sports silks; sizes for misses, 16 and 18 years, and women who wear sample sizes, 36 and 38. \$14.90.

Also we secured other wanted fabrics and had the tailors copy several high-priced models; all sizes in this group, too, at \$14.90.

Dresses—serge, silks, taffetas and crepe de Chine, in the season's best shades—sizes for 14 years to 44 bust—at \$7.95; values \$10 to \$12.50.

Hints of Other Fine Savings 1000 \$1.50 House Dresses at \$1

Women's \$1.50 White Sateen Petticoats at \$1 800 Women's 85c Nightgowns at 55c Satin Camisoles—Special at 85c Women's 25c and 35c Vests at 12½c and 18c; some seconds Women's 25c and 35c vests at 12½c and 18c; some seco Women's and Children's 25c to 35c Hosiery—second Women's Spring Walsts—Special at \$1 Brassieres, Lace-and-Embroidery-Trimmed, at 50c Women's \$1.50 to \$3.00 Kid Gloves at \$1 and \$1.25 Men's \$1.00 and \$1.50 Shirts at 75c Women's New Neckwear—Special at 50c Infants' 75c to \$1.50 Colored Dresses at 55c to \$1.5 Gimbola Subway 8